



**Jointly successful -
with your personality**

We are looking to fill the following position at our branch in Prague at the earliest opportunity:

External Sales / Sales Leasing Specialist (m/f)

Your tasks:

- :: Realization of business objectives of GRENKE CZ
- :: Effective development of partner / supplier network
- :: Development of tailor-made financing concepts based on the needs of customers
- :: Successful implementation of sales concepts
- :: Competent contact person on site
- :: Close cooperation with internal team
- :: Responsible for sales and development in your area

Your profile:

- :: At least 5 years experience in sales plus proven track record of achieving excellent results
- :: Experience in B2B sales / Services sales and consulting oriented person
- :: At least 1 year experience in senior sales position (KAM or similar) is an advantage
- :: Orientation in the field of finance (balance sheet analysis, credit, leasing) is an advantage
- :: Enjoying personal interaction with partners and customers
- :: Communication and negotiation skills
- :: Structured way of working as well as team spirit and commitment
- :: Awareness of responsibility
- :: Excel knowledge
- :: Czech or Slovak native speaker or at professional working proficiency level
- :: Fluent English speaker

We offer you:

- :: A safe workplace in a modern environment
- :: A responsible and varied activity
- :: A performance-oriented remuneration
- :: A team-oriented corporate structure

Have we sparked your interest? Then send us your application, indicating your salary expectations and the earliest date you could start, via e-mail to Mr. Dalibor Šarovský - dsarovsky@grenke.cz.

GRENKELEASING s.r.o.

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GRENKE is a financing specialist in small-ticket IT leasing with more than 35 years of experience. The international group of companies focuses on the needs of small and medium-sized enterprises. It is important that our dealers and customers receive personal assistance. And that is best provided locally. Therefore, GRENKELEASING s.r.o. has been present for its customers and partners in Czech Republic since 2005. We offer you tailored leasing solutions that are unique to us.

GRENKE®